



Linda Schoelkopf, Chair, JA Staff Alumni Network

Linda spent a total of more than 40 years doing JA's work. Starting as a four-year Achiever in the JA Company Program, followed by four years as an Advisor in college which led to her first professional role as JA Company Program Director in Rockford, IL. She served as President in Terre Haute, IN, Louisville, Kentucky and completed her career as the CEO in Dallas, Texas. She also served as Director of Training at JA USA for nearly seven years.



Dennis Gilfoyle, Chair Elect & Chair, Fund Development Committee

Dennis' career with JA started in 1984 as Project Business Program Director and finished in early 2021 as President of the Pittsburgh office. In between, he held numerous positions in marketing and development and also served as President of the Jacksonville, FL office. He has received numerous awards for innovation and leadership, including an award from JA Worldwide for getting funding to start operations in Ireland. His last project before retiring was opening JA BizTown for school children in western Pennsylvania.



Frank Evans, Administration

Frank joined the JA Company Program as a high school junior, and then went on to a 38-year JA career. He started in 1971 as Program Manager in Atlantic City, NJ, and went on to Program Director in Hartford, CT and Executive Director in York, PA. Next, he was Regional Assistant and then Regional PB Director in the Denver Regional Office. From 1982 to 2008 he served in various roles at the National Office, starting as National Program Director, which included being NAJAC Conference Director, and most memorably as VP & Executive Assistant to CEO's Karl Flemke and Jim Hayes. Today,, Frank is a Great Clips franchisee in Colorado Springs, CO.



Nancy Finke, Chair Finance Committee

Nancy joined JA of the OKI Partners, Cincinnati, OH in December 2008 and served as Controller for the organization for nearly 10 years. She served as the field representative for the Controllers Group for three years. She was also a member of the BCRM Users Group for 3+ years. Nancy is currently doing some contract work and stays connected with OKI Partners.



Tami Godsey, Chair, Membership Committee

Tami started her 30-year JA career at the JA National Headquarters in March 1990. Tami held multiple administrative positions mostly with the Operations Group at National. In 1997, Tami joined the JA Southern Colorado, Inc.- Colorado Springs staff as Special Events Director. She returned to the National HQ in 1999 as Administrative Assistant to the National President, Jim Hayes and worked her way through positions and promotions to wrap up the last ten years of her career as Senior Director of Conference and Event Planning coordinating the logistics of the annual National Leadership Conference and many trainings and meetings. Tami is now working with fellow JASAN member Frank Evans at Great Clips as Recruiting Manager.



Theo Boots, Chair, Engagement Committee

Theo began her JA career in 2008 as President of JA of Southwestern Indiana serving counties in Indiana and Illinois. In 2011, she was a finalist for the Karl Flemke award and in 2012, she received the Karl Flemke award in recognition of significant achievements and contributions as a new Area Chief Staff Officer. She served as President of the organization until 2016 when she left to serve as Executive Director for the Southwest Chapter of the American Red Cross. Theo is a native of Evansville, Indiana and is married and has two adult children and 3 grandchildren. Two years ago, she retired to watch grandchildren during the school year and still volunteers for JA, the Red Cross, and other organizations in her community along with writing grants part time.



Sally Stamper, Chair, History & Archives Committee

Sally left JA in 2002 as President of the JA operation in Norfolk, VA after an eighteen-year JA career. Sally was an Achiever in high school and went on to serve in a number of roles with JA. Prior to serving as President in Norfolk, Sally served as a Manager in both Norfolk, VA and Richmond, VA; Executive Director in Greenville, SC; and Manager in Charlotte, NC. Following her time with Junior Achievement, Sally now works in the Community Management field. Sally stated that JA had a tremendous positive influence on her life and continues to believe in its mission.



Lucy O'Donnell, Chair, Staff Development & Recognition Committee

Lucy enjoyed a 27-year career with Junior Achievement of Delaware as a Senior Executive. In that time, she piloted all the classroom-based programs as well as the Capstone programs and served on numerous national committees. Following her JA years, Lucy was the Executive Director of a statewide school for pregnant teens. In her retirement from full time employment, she teaches high school financial literacy programs for a statewide organization, Stand By Me.



Christy Kunz, Chair, Professional Staff Hall of Fame Committee

After 32 years, Christy Kunz retired as a Senior Vice President of Operations for Junior Achievement (JA) USA in December 2022. She began her JA career as the Administrative Assistant to the President for Junior Achievement of the Heartland (Moline, IL) in 1990 and served on the Education and District Operations Teams prior to her selection as president in 2007. In recognition of her leadership, she received the Karl Flemke Pioneer Achievement Award in 2005. In her retirement, Christy is committed to her family and community, having served on the Central DeWitt Community School District Board of Education for eleven years, volunteering in many Junior Achievement classrooms, and giving back by working with various non-profit boards.



Greg Munson, At Large member

Greg joined the JA Delaware staff as a Program Manager in January 2000 and was promoted to Director of Programs. While in this position, Greg had the opportunity to work with a variety of National programs, including the launch of JA Titan, along with the pilot cities for JA Enterprise Village/JA Biztown and JA Finance Park. After four years at JA Delaware, he spent another three years at JA of the Delaware Valley, as the Director of Educational Services and oversaw the programs and Exchange City, while continuing to help JA National/JA USA. With both chapters, he was fortunate to oversee 10 counties (5 from each location). JA Delaware was part of a variety of other pilot programs that Greg helped manage such as Character Rally and Pathfinder. Greg received the 5-year Summit Award. Greg now serves as the Director of Development for West End NeighborhoodHouse, where he has been since March 2022, and he looks forward to continuing to work with JASAN and reconnecting with JA Associates.



Peter Truschke , At Large member

Peter Truschke joined the Junior Achievement of Chicago staff in April 1993. He served as Operations Manager, Director of Operations and spent 13 years as Vice President of Operations. Peter served on the pilot launch for Careers with a Purpose and on the Culture task force. He was a part of the launch and foundation of the Whole School Program in Chicago where they matched organizations with schools to provide all the financial support and volunteers to adopt the entire school. This model was a key growth initiative that helped JA of Chicago increase its outreach both in students and fundraising. Peter was a key member of the Chicago program staff during his 25-year career and saw the organization grow from impacting 65,000 students when he started his career to over 600,000 students who received JA programs in his last year with the organization. Peter left JA in June 2018 and currently serves as Business Manager for The Community Crisis Center, Inc. an organization that helps survivors of domestic violence, sexual assault and economic crisis.



**Junior
Achievement™**

Staff Alumni Network
A Pioneer Legacy

2024-25 Executive Committee



Hudson Whitenight , JASAN Secretary

Hud joined the JA Pioneers organization in 2016 when Frank McIntosh, then Chair, determined the need for administrative support for the growing organization. A graduate of the University of Kansas with a Bachelors in English and Psychology, and of Seton Hall University with a Masters in Secondary Education, Hud began his career as a high school English teacher but eventually left spending the remainder of his career in Corporate Leadership Development and Process Improvement. He currently works as an Adjunct teaching English at Wilmington University.



Budget Draft 2024/25	Current Year As of April 2023/2024	FY 2023/24 Budget	Budget Draft 2024-25
Assets:			
Cash and Investments	\$ 223,818		
Total Assets	\$ 223,818		
Liabilities:			
Deferred Revenue - Contributions	17,484		
Deferred Revenue - Conference Fees	3,450		
Total Liabilities	\$ 20,934		
Net Assets - Beginning of Year - 7/1/23	224,705		
Year to Date - Surplus/Deficit	28,179		
Year to Date - Release of Designated Funds	(50,000)		
Net Assets - Ending - 4/30/24	\$ 202,884		
Undesignated Net Assets	146,693		
Designated Net Assets - SOS Campaign	56,191		
	\$ 202,884		
Revenue:			
General Contributions	23,881	23,000	25,800
Contributions - HOF Sponsorship	7,500	-	
Conference Fees - 2023 NLC	9,481	16,250	9,250
Capital Gain/(Loss)	112		
Unrealized Gain/(Loss)	8,179		
Investment Income (Net)	4,325		
Release of SOS Designated Funds	50,000	50,000	50,000
Total Revenue	\$ 103,478	\$ 89,250	\$ 85,050
Expenses:			
Administrator Support	2,402	8,333	8,000
Annual Meeting	8,993	18,434	11,000
Subscriptions	2,241	2,491	1,838
Flemke Award	2,381	1,000	2,500
Sweeny Award	-	2,000	2,000
Staff Development	50,000	50,000	50,000
Professional Staff Hall of Fame	7,417		
Fundraising	994	1,673	2,500
JA Archives	-		
Miscellaneous	871	500	1,000
Total Expenses	\$ 75,299	\$ 84,431	\$ 78,838
Surplus / Deficit	\$ 28,179	\$ 4,819	\$ 6,212

The JA Staff Alumni Network is committed to finding various ways for all members to engage in our work.

Many wise people have told us that we can only do a few things well. This year we are focusing on just four key initiatives:

- Support JA USA.
- Keep the history of JA alive and easily accessible.
- Increase connection opportunities among our members.
- Ensure sufficient funding to carry out the work of the organization.

2024-25 Program of Work

Support JA USA

- Current Staff Development and Recognition
 - Karl Flemke Award
 - Jim Sweeny Entrepreneurial Excellence Award
 - NLC Scholarships
- Professional Staff Hall of Fame

Keep the History of JA alive and easily accessible

- Identify the next 20 individuals to be interviewed to capture JA's key moments of change.
- Interview at least ten by video and post videos to the JASAN website and send to the archives.
- Add historical information to the JASAN website.



Increase connect opportunities among our members.

- Use the information from our Focus on the Future surveys to enhance members' experience.
- Distribute a quarterly calendar of in-person gatherings.
- Use Facebook for everyday connections among our members.
- Use our periodic newsletters to provide information about JASAN, JAUSA, and our members.

Ensure sufficient funding to carry out the work of the organization

- Raise funds from members and other appropriate sources to fund the work of the organization.

Junior Achievement USA - LEAD Program Support - Thank you!

Jack Kosakowski <jkosakowski@ja.org>

Fri 6/21/2024 12:14 PM

To:Linda Schoelkopf <lschoelkopf@hotmail.com>

Cc:Catherine Milone <cmilone@ja.org>

Dear Linda:

I recently learned from Catherine of the very generous gift from JASAN to support the Leadership Exchange and Development (LEAD) Program, an initiative that I have dreamed about creating to develop the future leaders of Junior Achievement. While you will be receiving an “official” thank you letter for the gift to support the LEAD Program, I just had to personally reach out to express my appreciation for your support of this initiative.

JASAN’s support of the LEAD Program holds the promise of transforming not only our organization but also the global landscape of education and leadership. Let me share with you why this program is so vital:

1. **Nurturing Future Staff Leadership:**

- The LEAD Program is our compass for cultivating the next generation of JA leaders. By pairing executives from different corners of the world, we create a dynamic exchange of ideas, skills, and perspectives.
- These emerging leaders will carry forward our mission, infusing it with fresh energy, innovative strategies, and a commitment to empowering students. They are the architects of JA’s future.

2. **Cross-Cultural Connectivity:**

- Imagine a JA executive from New York collaborating with a counterpart from Nairobi. Their shared experiences, challenges, and triumphs transcend borders.
- Through LEAD, we bridge cultural gaps, fostering understanding and empathy. Our staff will gain insights into diverse educational systems, economic contexts, and social realities. This connectivity is a catalyst for growth and the creation of international projects.

3. **Inspiration Beyond Borders:**

- When our executives witness JA programs in action across continents, they see firsthand the impact on young lives. It’s not just theory; it’s tangible hope.
- From bustling classrooms in Minneapolis to remote villages in Peru, our students dream, learn, and thrive. The staff participating in LEAD will be inspired to do bigger and better things in their own markets.

4. **Strategic Alignment:**

- The LEAD Program aligns seamlessly with our global strategic vision of One JA.
- As our staff members return from their exchanges, they bring back best practices, innovative approaches, and a renewed sense of purpose.

Your belief in and support of the LEAD Program will make this all possible. Your investment in our future leaders reverberates far beyond the boardroom. You are part of a global network—a force for positive change. Your legacy extends to classrooms, where dreams take flight.

Please accept my thanks and deepest gratitude for your support of this initiative and ALL that you and JASAN do for JA. Your commitment to Junior Achievement transcends financial support; it’s a commitment to shaping a brighter tomorrow. I look forward to personally thanking you and the other members of JASAN when we are together in Kansas City.

With heartfelt thanks,

Jack E. Kosakowski | President & CEO

Junior Achievement USA®

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