

Welcome
to the

JA Staff Alumni Network... *a Pioneer legacy*

Annual Meeting



Junior
Achievement™

Staff Alumni Network
A Pioneer Legacy

The mission of the JA Staff Alumni Network is to provide a network for alumni and to further the mission of JA USA.

Today's Agenda

Jack Kosakowski JA USA Update and Q&A

Jack Harris 3DE Update and Q&A

Break

Reports of 2022-23 Accomplishments

- Dennis Gilfoyle - Fund Development
- Dennis Gilfoyle - Engagement
- Sally Stamper - History
- John Weil- Membership
- Randal Mays - Staff Development and Recognition
- Randal Mays - Reintroduction of the Professional Staff Hall of Fame

Proxy voting results

Linda Schoelkopf - Preview of Thursday and Information for the Professional Staff Hall of Fame dinner

Fund Development Committee



Brad Kaufmann, Chair



Dennis Gilfoyle, in-coming
Chair

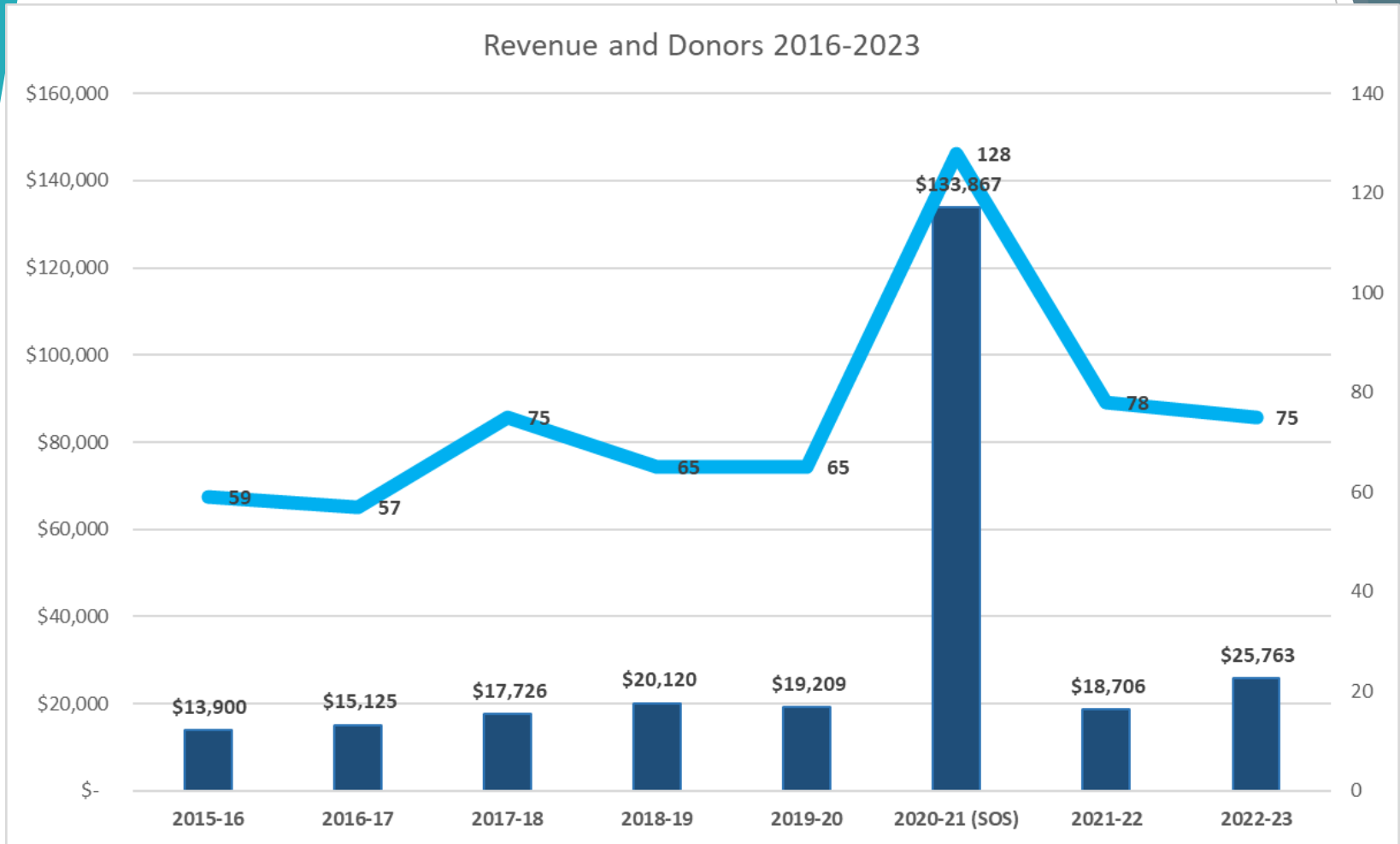
Committee Goals

- Raise \$26,250 by June 30, 2023
- Add 10 new donors by June 30, 2023

Committee Accomplishments

- Secured \$25,763 in donations (75 donors, \$343 gift average)
- Added 23 new donors over past two years
- FY23 was second largest annual revenue total in JASAN history
- An additional \$7,250 raised to support 2023 PSHOF efforts (12 donors)

Revenue/Donor Trends 2016-2023



Junior Achievement™

Staff Alumni Network
A Pioneer Legacy

The mission of the JA Staff Alumni Network is to provide a network for alumni and to further the mission of JA USA.

Committee Goals 2023-24

- Secure gifts from 35-40% of membership (last year 75 donors=25% response)
- Merge campaign goal + PSHOF efforts. New goal would be \$35,000
- Introduce planned giving via JA USA Term Insurance program
- Continue JASAN/NLC Scholarship?



Engagement Committee Update Dennis Gilfoyle, Chair

Committee Accomplishments

- JASAN Florida Luncheon – January 2023
(John Weil hosted, JA Orlando offices)



Back row (L>R): Dennis Gilfoyle,
Paul Capaldo, Jan Griffin Koehler,
Rich Maladecki

Front row (L>R): Ada Sanchez,
Betty Capaldo, Doug Boyd

Committee Accomplishments

➤ Connection Call (2) – April 2023



Committee Accomplishments

- JASAN Member Spotlights added to newsletter and social media
(Shawn O'Hara & Heather Rogers)





History Committee Sally Stamper, Chair

Keeping Our History Alive

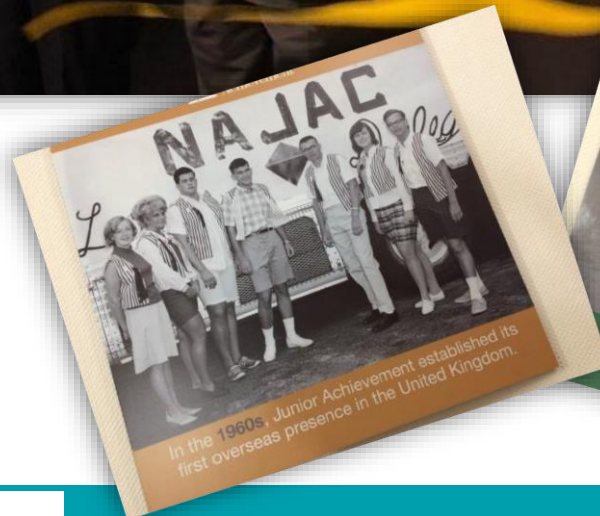


Staff Alumni Network
A Pioneer Legacy

The mission of the JA Staff Alumni Network is to provide a network for alumni and to further the mission of JA USA.



In the Fall of 2004,
the JA Museum
was opened



Staff Alumni Network
A Pioneer Legacy

The mission of the JA Staff Alumni Network is to provide a network for alumni and to further the mission of JA USA.

The sale of One Education Way resulted in



Consider also ...

- Logistics
- Funding

Now what?

- Display in local areas?
- Display in museum(s) throughout the country?
- Display in airports?

Your thoughts



Membership Committee



Tami Godsey,
Committee Chair



John Weil,
Committee Member

Committee Members



Tami Godsey, Chair
National Office



Greg Munson
Wilmington, DE



John Weil,
Cincinnati, OH

Committee Goals

1. Continue to use social media and other tools to identify, connect, and recruit new members at all position levels leaving JA
2. Recruit 12 new members by building on the relationship between prospective new members and JASAN members
3. Work with the Engagement Committee to continue Member Spotlights and in-person gatherings

Committee Accomplishments

1. Recruited 11 new members
2. Started Member Spotlights to learn more about each other
3. Hosted an in-person membership luncheon in Florida in January 2023
4. Successfully hosted a virtual Connection Call for members in April 2023
5. Continue to use our social media presence and engagement with our 319 members and potential members

2022-23 New Members



Jon Epps



Chad Kauffman



Christy Kunz



Dawn Brabson



Kimber Glorioso



Kym McGee



Heather Jones



Kim Fabian



Rich Maladecki

Not Pictured
Angie Harris
Mike Jostedt



Staff Development & Recognition Committee Randal Mays, Chair

Karl Flemke Achievement Award Finalists



Janie Cook,
JA of South Texas, Inc.



Sara Dziuk, JA North, Inc.



Shannon Italia,
JA of North Florida, Inc.



Laurel Martin,
JA of the Bluegrass, Inc.



Lori McCleese,
JA Of North Central Ohio, Inc.



Anji Roe Wood,
JA of Southern Colorado, Inc.

2023 Jim Sweeny Award for Entrepreneurial Excellence

Jacob Yuryev, CEO & President of Squeakey Klean,
a JA of Northern California company



2023 JASAN NLC Scholarships

- Year 2 of JASAN's 3-Year Commitment
- 50 JA Presidents/\$1,000 Scholarships



Staff Alumni Network
A Pioneer Legacy

The mission of the JA Staff Alumni Network is to provide a network for alumni and to further the mission of JA USA.

Junior Achievement Professional Staff Hall of Fame

Honor and recognize former JA staff professionals whose long-term dedication, commitment, and exceptional accomplishments made a significant impact on the organization and created a foundation for the current organization. Honorees are role models and set standards of accomplishment and behavior to which current and future JA staff should aspire.

Junior Achievement Professional Staff Hall of Fame

Vetting Committee - Howard Bartner, Chair

- Frank Evans
- Dennis Gilfoyle
- Ed Grocholski
- Donna Buchanan
- Jack Holladay

Junior Achievement Professional Staff Hall of Fame

Finalist Committee - John Weil, Chair

- John Weil
- Linda Schoelkopf
- Marty Lee
- Tami Godsey
- Brad Kauffman

Junior Achievement Professional Staff Hall of Fame

Electors - Randal Mays, Chair

- Jack Holladay - Past Laureate
- Scott Riddile - Past Laureate
- Rick Franke - JASAN
- Frank Evans - JASAN
- Christy Kunz - JASAN
- Betty Capaldo - JASAN
- Lou Golden - JASAN
- Howard Bartner - JASAN
- John Hancock - Active President
- Lori Jacob - Active President
- Jack Kosakowski - JA USA
- Tim Grinert - JA USA
- Ed Grocholski - JAUSA

Junior Achievement Professional Staff Hall of Fame





Election of Officers John Weil, JASAN Chair

2023 Member Voting Results for Executive Committee, Operating Budget, and Program of Work

John Weil, Chair, JASAN



Junior
Achievement™

Staff Alumni Network
A Pioneer Legacy

The mission of the JA Staff Alumni Network is to provide a network for alumni and to further the mission of JA USA.

Results of 2023 Member Voting

	Approval of 2023-24 Executive Committee	Approval of 2023-24 Operating Budget	Approval of 2023-24 Program of Work	Approval of Hudson Whitenight as Proxy
# Votes in Favor				
(electronic votes)	94	94	94	94
(6 mailed votes)	0	0	0	0
# Votes Opposed				
(electronic votes)	0	0	0	0
(6 mailed votes)	0	0	0	0

Election of 2023-24 Officers, Committee Chairs, and At Large Members



Linda Schoelkopf
Chair, JASAN



John Weil
Past Chair



Frank Evans
Administration



Dennis Gilfoyle
Chair, Fund Development



Tami Godsey
Chair, Membership



Nancy Finke
Chair, Finance



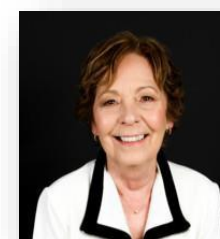
Randal Mays
Chair, Staff HOF



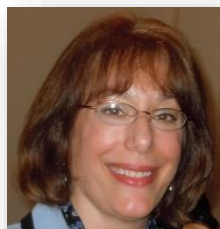
Theo Boots
Chair, Engagement



Sally Stamper
Chair, History



Pamela Casteel
Chair, Archives



Lucy O'Donnell
Chair, Staff Development & Recognition



Laurie Stearn
At Large



Greg Munson
At Large



Hud Whitenight
Admin



Staff Alumni Network
A Pioneer Legacy

The mission of the JA Staff Alumni Network is to provide a network for alumni and to further the mission of JA USA.

2023-24 Program of Work



Linda Schoelkopf,
Chair, JA Staff Alumni
Network

2023-24 Program of Work

1. Support JA USA
2. Keep the History of JA alive and easily accessible
3. Ensure sufficient funding to carry out the work of the organization
4. Use each of our electronic platforms to enhance membership connections



2023-24 Program of Work

Support JA USA

- Staff Development and Recognition
 - > Karl Flemke Award
 - > Jim Sweeny Entrepreneurial Excellence Award
 - > NLC Scholarships
- Professional Staff Hall of Fame

Keep the History of JA alive and easily accessible

- Increase the number of oral histories available through the Junior Achievement archives.
- Identify individuals who should be interviewed for the archives.
- Work with JA USA to determine how the JA Museum can be seen by more people.
- Add historical information to the JASAN website.



Ensure sufficient funding to carry out the work of the organization

- Raise funds from members and other appropriate sources to fund the work of the organization.

Use each of our electronic platforms to enhance membership connections by

- Ensuring the Website stays up to date with information seen as valuable to members.
- Using Facebook for everyday connections among our members, including “meet-ups”.
- Using LinkedIn to help members find professional and volunteer opportunities.
- Using our periodic newsletters to provide information about JASAN, JAUSA, and our members.

Coming Attractions

- Professional Staff Hall of Fame Dinner - Bourbon Barrel Loft
- Thursday's sessions
 - 6:30 am Scholarship breakfast
 - 8:00 Join JA meeting
 - 10:30 JASAN meeting

Welcome to the Professional Staff Hall of Fame Dinner



Staff Alumni Network
A Pioneer Legacy

The mission of the JA Staff Alumni Network is to provide a network for alumni and to further the mission of JA USA.

Junior Achievement Professional Staff Hall of Fame



Junior Achievement Professional Staff Hall of Fame

Previous HOF Laureates

1983

Bud Schwenk
Joe Francomano

1984

Wally Fleming
Jim Sweeny

1986

Dick Maxwell

1987

Tom Pendergrast

1989

Tom Rutter

1992

John Dickinson

1997

Karl Flemke

1999

Allen Kirtley

2000

Dave Hicks

2002

Gil Folleher

2003

Terry Jarchow

2005

Ron Cody

2007

Marty Lee

2008

Jack Holladay

2009

Scott Riddile

2011

Jerry Mutchler

2012

Donna Buchanan

Junior Achievement Professional Staff Hall of Fame

Honor and recognize former JA staff professionals whose long-term dedication, commitment, and exceptional accomplishments made a significant impact on the organization and created a foundation for the current organization. Honorees are role models and set standards of accomplishment and behavior to which current and future JA staff should aspire.

Junior Achievement Professional Staff Hall of Fame

Requirements

1. At least 10 years of service in any position(s) with JA in a field office and/or headquarters
2. Not affiliated professionally with Junior Achievement for at least three years
3. Left the organization in good standing
4. Candidates will appear on a ballot a maximum of five times
5. Candidates must receive 10 out of 13 votes for induction

Junior Achievement Professional Staff Hall of Fame Electors - Randal Mays, Chair

- Howard Bartner
- Betty Capaldo
- Frank Evans
- Rick Franke
- Lou Golden
- Tim Grinert
- Ed Grocholski
- John Hancock
- Jack Holladay
- Lori Jacob
- Jack Kosakowski
- Christy Kunz
- Scott Riddile

Junior Achievement Professional Staff Hall of Fame



Don Floyd, 2023
Professional Staff Hall of Fame Laureate

Junior Achievement Professional Staff Hall of Fame



Junior Achievement Professional Staff Hall of Fame



Welcome back

JA Staff Alumni Network... *a Pioneer legacy*

Annual Meeting



Junior
Achievement™

Staff Alumni Network
A Pioneer Legacy

The mission of the JA Staff Alumni Network is to provide a network for alumni and to further the mission of JA USA.

2023-24 Program of Work

Support JA USA

- Staff Development and Recognition
 - > Karl Flemke Award
 - > Jim Sweeny Entrepreneurial Excellence Award
 - > NLC Scholarships
- Professional Staff Hall of Fame

Keep the History of JA alive and easily accessible

- Increase the number of oral histories available through the Junior Achievement archives.
- Identify individuals who should be interviewed for the archives.
- Work with JA USA to determine how the JA Museum can be seen by more people.
- Add historical information to the JASAN website.



Ensure sufficient funding to carry out the work of the organization

- Raise funds from members and other appropriate sources to fund the work of the organization.

Use each of our electronic platforms to enhance membership connections by

- Ensuring the Website stays up to date with information seen as valuable to members.
- Using Facebook for everyday connections among our members, including “meet-ups”.
- Using LinkedIn to help members find professional and volunteer opportunities.
- Using our periodic newsletters to provide information about JASAN, JAUSA, and our members.

2023-24 Program of Work

Support JA USA

- Staff Development and Recognition
 - > Karl Flemke Award
 - > Jim Sweeny Entrepreneurial Excellence Award
 - > NLC Scholarships
- Professional Staff Hall of Fame



2023-24 Program of Work

Keep the History of JA alive and easily accessible

- Increase the number of oral histories available through the Junior Achievement archives.
- Identify individuals who should be interviewed for the archives.
- Work with JA USA to determine how the JA Museum can be seen by more people.
- Add historical information to the JASAN website.



2023-24 Program of Work

Use each of our electronic platforms to enhance membership connections by

- Ensuring the Website stays up to date with information seen as valuable to members.
- Using Facebook for everyday connections among our members, including “meet-ups”.
- Using LinkedIn to help members find professional and volunteer opportunities.
- Using our periodic newsletters to provide information about JASAN, JAUSA, and our members.



2023-24 Program of Work

Ensure sufficient funding to carry out the work of the organization

- Raise funds from members and other appropriate sources to fund the work of the organization.



Remaining Events

- Group picture
- 11:30-1:00 Celebration Luncheon
- Afternoon Free
- 5:30 - 9:30 Hook/Flemke Awards Reception and Celebration Dinner